# NANJIL CATHOLIC COLLEGE OF ARTS AND SCIENCE KALIYAKKAVILAI – 629153

### Département of Commerce



Sales Day Report 2023-2024

The Head of the department of Commerce, College of Arts and Nantil Catholic Callege of Arts and Science, Kalipakicanian. From The secretary college of Arts and science Nanjil Catholic college of Arts and science kalipakkarilai. Through Principal. Dear Rev. Father, On 16/04/2084 (Juesday) Our department Planned to Conduct
Sales day at 9 AM in the Boys waiting shed Conduct and organize salesday as per Scheduled date. 12/4/2004 Thanking you Jours Smeerly bys Dr. E. Sahaya Jung John Many Dr. K. Lucas Lindhu mells Dr. M. Smelhu mells Kaliyakkaribi.

## Nanjil Catholic College of Arts & Science

#### Kaliyakkavilai

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# NANJIL CATHOLIC COLLEGE OF ARTS & SCIENCE, KALIYAKKAVILAI DEPARTMENT OF COMMERCE

#### SALES DAY REPORT

The Sales Day event organized by commerce students on Tuesday, the 16<sup>th</sup> of April 2024 aimed to provide hands-on experience in sales management and profit generation. With 12 stalls with varieties of foods and mobile gadgets, students were tasked with showcasing products and implementing effective sales and profit strategies.

The event commenced with a ceremonial ribbon cutting, symbolizing the official opening of the stalls by Dr. A. Jerin Jose, President of Kanyakumari Handball Association. From each of the 12 stalls ₹50 as registration fee is collected.





Throughout the day, students implemented a variety of sales techniques. The efforts of the students yielded profits while some incurred losses. Understanding profit margins, ascertaining expense and revenue generation strategies were key the takeaways from the event.

The Sales Day event served for the commerce students in applying theoretical knowledge to practical situations. They gained experience that will shape their future endeavors in the world of commerce. From stall setup to sales, effective teamwork were evident throughout the day. Initiatives by the faculty in supporting and guiding the students throughout the event made it a great success.

Reported by Genial Sherwin G.S (III B.Com A1)

KALIYAKAYILAI OO KALIYAKAYILAI OO KK. BISTRICT TAMILAADU INBIA

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